



## **Everest** Pro Series

A unique single premium US dollar endowment policy that pays out highest value



“

YOU HAVEN'T MADE  
YOUR IMPACT IN LIFE  
BY BEING JUST LIKE  
EVERYONE ELSE. YOU  
ARE UNIQUE. AND SO  
IS EVEREST PRO.

”

# RAKINSURANCE



Since its establishment in 1974, Ras Al Khaimah National Insurance Company (P.S.C.) ('RAKINSURANCE') has grown significantly from a small local insurance company into a true regional insurance leader. From its humble beginnings with a fully paid capital of AED 2 million, RAKINSURANCE has pioneered insurance in the United Arab Emirates emerging as a true regional force with current paid up capital of AED 110 million and underwrites all major classes of business.

Amidst the global financial markets slowdown, RAKINSURANCE was able to withstand the market challenges and has remained a competitive player in the insurance field. The Company's primary focus is on innovative product development; technological advancement; employees' learning and development; and building strong partnerships with dynamic companies as a preferred supplier of insurance products and services.

RAKINSURANCE has built a solid risk framework and has been a leader in establishing new and robust methods of analysing risk that allows the Company to maintain its position and partners' confidence across all market sectors it serves.

As a publicly listed company, RAKINSURANCE is listed on the Abu Dhabi Securities Exchange and is a founding member of the Arab War Risk Insurance Syndicate (AWRIS) and Emirates Insurance Association (EIA). The Company also maintains its membership to the General Arab Insurance Federation (GAIF) and the Federation of Afro Asian Insurers and Reinsurers (FAIR).

On May 2015, RAKBANK became its major shareholder with an acquired total shares of 79.23%.

Everest Pro Series Policy is underwritten and issued by RAKINSURANCE. The Product is exclusively available for RAKBANK customers.

## Munich RE

In partnership with



The Index Owner is Münchener Rückversicherungs-Gesellschaft Aktiengesellschaft in München, Germany («Munich Re»). The Index has been developed by Munich Re for exclusive use by Ras Al Khaimah National Insurance Company (P.S.C.) ('RAKINSURANCE').

Your plan is not sponsored, promoted, sold or supported in any other manner, neither by Solactive AG nor by Munich Re, nor does Solactive AG, nor Munich Re offer any express or implicit guarantee or assurance either with regard to the results of using the Index and/or Index Trade Mark or the Index Price at any time or in any other respect. Neither the publication of the Index by Solactive AG nor the licensing of the Index or Index Trade Mark by Munich Re for the purpose of use in connection with the plan constitutes a recommendation by Solactive AG or Munich Re to invest capital in the plan nor does it in any way represent an assurance or opinion of Solactive AG or Munich Re with regard to any investment in this plan.

### Important Notes:

RAKINSURANCE, Solactive AG and Munich Re are not related to each other. RAKINSURANCE does not provide assurance or guarantee that the Index or any product linked to the Index will operate or would have operated in the past in a manner consistent with the information provided herein. Alternative simulations, techniques, modelling or assumptions might produce significantly different results and prove to be more appropriate.

The value of the Index shall always be rounded to the two nearest decimals (0.005 being rounded up) and shall be expressed as an amount in USD. If an erroneous Index value is published, the Index Administrator reserves the right to publish any corrected Index value determined by the Index Calculation Agent.





# A secure investment with potential to earn higher returns

Everest Pro is an innovative new single premium endowment product underwritten by Ras Al Khaimah National Insurance Company P.S.C. and is available for one-off investments for a limited period only.

The plan pays a guaranteed benefit upon maturity or in case of premature death. It also offers participation in the development of a pre-defined capital market index. This gives you the potential for higher returns while the minimum guaranteed benefit limits the risks normally associated with direct investment in the stock market.

The lump sum payment at maturity or death may be higher than the guaranteed benefit due to positive performance of the pre-defined capital market index.

There are 2 available plan options as shown in the table below.

Plan option	Policy term
Highest NAV [Look-Back option]	3 years, 5 years or 7 years
Higher Participation [Without Look-Back option]	

### Lock-in feature to protect from market falls

The plan offers a 'Highest NAV' option which increases the lump sum payment at maturity based on the highest semi-annual performance of the pre-defined risk controlled index i.e. Systematix® BEST 10% RC USD Index. The unique lock-in value feature of Everest Pro Series makes it an excellent tool to facilitate your accumulation of wealth.

### Maximize returns with higher participation, while managing risks

The plan also offers you the flexibility to choose a variant with higher minimum guaranteed benefit. This plan variant also offers higher participation rate in the performance of the Systematix® BEST 10% RC USD Index. It may increase the lump sum payment at maturity based on the performance of the pre-defined index at the end of the policy term.

The objective of the plan is to provide an opportunity to gain upsides if the market rises, while offering minimum guaranteed benefit at policy maturity.



## Is Everest Pro right for you?

When deciding where to put your hard earned money with any financial institution, you will want to make sure that the investment fits your financial profile. RAKBANK can help you to choose a plan that is just right - giving you comfort and security. The following information should be considered when deciding if this product is right for your lump sum investment needs.

### Everest Pro may be suitable in the following scenarios:

- ◆ You want the security of knowing that your original investment is 100% protected if held for 3, 5 or 7 years
- ◆ You are looking for a return that is potentially better than you can currently get from a traditional bank account
- ◆ You want to invest your money with a financially stable and secure provider
- ◆ You are happy to invest for a minimum of 3 years

### Everest Pro may not be suitable in the following scenarios:

- ◆ You need a regular income from your investment
- ◆ You want regular access to your money
- ◆ You want to directly invest in shares

### Suitability

- ◆ Everest Pro is a great investment option for the cautious investor

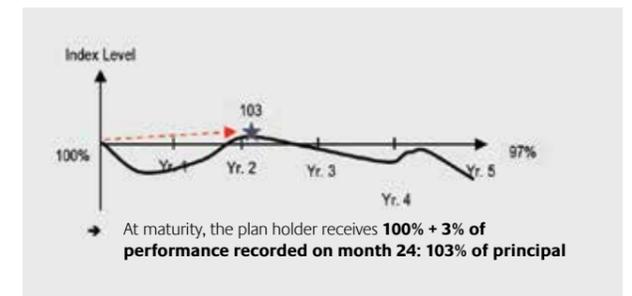
## How does it work?

### Lock-in feature to protect from market falls

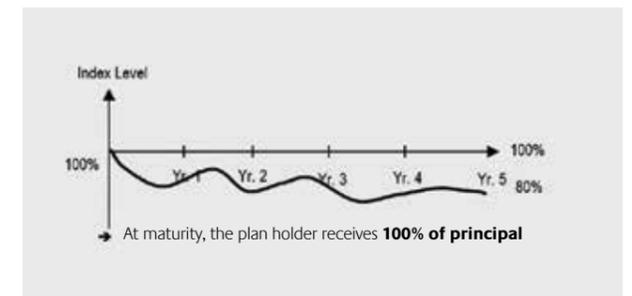
**Scenario 1:**  
Buoyant markets  
with upside  
potential



**Scenario 2:**  
Slightly bearish  
to flat  
market



**Scenario 3:**  
Bearish market



**Note:** All illustrations in this marketing material are not drawn to scale. Furthermore, it assumes 100% participation rate. The figures shown are hypothetical and are for illustration purposes only.

# The Index

## Lock-in feature to protect from market falls (Contd.)

### What does the guarantee mean?

The minimum maturity guarantee is the obligation of RAKINSURANCE to repay your original lump sum premium amount in full at maturity, provided your original lump sum premium amount is held with the Everest Pro endowment product for the full plan term i.e. 3 years, 5 years or 7 years respectively. In addition to minimum maturity guarantee, there is a return guarantee on the without Look-Back option which is 1% for 3 years policy term, 3% for 5 years policy term and 5% for 7 years policy term respectively or any other third party.

The product also provides a return on the investment amount linked to the performance of the Systematix® BEST 10% RC USD Index. For information on the Index, please see overleaf.

### Availability of the plan

This plan is available for a limited subscription period only. Availability is on a first-come, first-served basis with premiums fully paid. RAKINSURANCE period reserves the right to reject your application and refund any premium received without interest to you, in the events such as if the plan is fully subscribed or if the application is incomplete or full premiums are not received by the end of the subscription period or if it is not commercially viable for us to proceed with the acceptance of all the proposals of the plan.

## Systematix® BEST 10% RC USD Index Objective and Overview

The objective of the Index is to achieve capital growth in the mid to long term by maintaining exposure to equity and bond markets using a rule-based investment strategy.

The index seeks to capitalize on price momentum, where it is assumed that the equity markets which produced positive returns in the past may continue producing positive returns in the future and vice versa. So, the equity markets whose prices have shown an increasing trend will generally be bought while the equity markets whose prices have shown a decreasing trend will generally be held neutral.

The index manages the investment exposure to the various markets as a function of realized volatilities, which allows each market to contribute an approximately equal amount of risk to the index. Markets which have exhibited greater price fluctuations in the past relative to other markets will have lower weightage in the index and vice versa.



### How do we calculate the index performance?

The calculation of the performance of the Index depends on the Index Look-Back option selected by the Policyholder.

#### With Look-Back option

The Index Performance is calculated as: the Index Value at the Semi-Annual Valuation Day divided by the Index Value at the end of Trading Day immediately before the Effective Date, minus Guarantee Amount divided by Single Premium.

#### Without Look-Back option

The Index Performance is calculated as: the Index Value at the Monthly Valuation Day divided by the Index Value at the end of Trading Day immediately before the Effective Date, minus Guarantee Amount divided by Single Premium.



### How do we calculate the individual policy return?

The calculation of the performance of the Policy depends on the Index Look-Back option.

#### With Look-Back option

The Policy Performance Amount at the relevant Benefit Effective Date is calculated as: Single Premium, multiplied by Individual Participation Rate, multiplied by the highest semi-annual observed Index Performance up to the Benefit Effective Date, maximized with 0.

#### Without Look-Back option

The Policy Performance Amount at the relevant Benefit Effective Date is calculated as: Single Premium, multiplied by Individual Participation Rate, multiplied by the Index Performance at the Benefit Effective Date, maximized with 0.

For example, for corresponding index performance being 10% and the individual participation rate being 75% the individual policy return equals 7.5% (= 10% x 0.75).



### How do we calculate the individual participation rate?

We calculate the individual participation rate by taking into account the prevailing capital market condition (e.g. interest rate) as well as the guaranteed interests credited to your policy reserve.

The individual participation rate will be disclosed at the beginning of subscription period and is not subject to change during the policy term.



### How will you be updated on the performance of the index?

You may refer to Bloomberg via the page BEST10EF <Index> or any successor financial information service as defined by the index administrator for the level of the index. Alternatively, you can also visit Solactive AG website [www.solactive.com](http://www.solactive.com)



### How will you be updated on the individual policy return?

You will receive a periodic statement which includes information about the current policy value and – in case of plan with Look-Back option – information about the locked index performance.

Systematix® BEST 10% RC USD Index



### Investment Universe

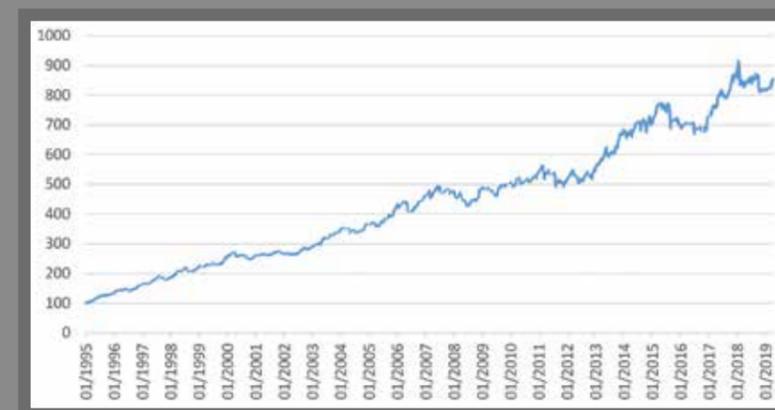
The index currently references 8 futures markets globally:  
Equities: S&P 500, Hang Seng, Nikkei 225, NASDAQ-100, EURO STOXX 50  
Government Bonds: 10Y USA, 10Y German, 10Y Japan



### Performance Statistics

The Index's Compound Annual Growth Rate (CAGR) has been 9.3% based on simulated historical performance from January 1995 to July 2019.

The Index is calculated and published by Solactive AG, Germany. Solactive AG uses its best efforts to ensure that the Index is calculated correctly. Irrespective of its obligations towards the Index Owner, Solactive AG has no obligation to point out errors in the Index to third parties including but not limited to you under your plan.



Source: Munich Re. Based on daily data starting 2 January 1995 and ending 4 July 2019.



# Key Product Information

## BENEFITS

Equivalent to the higher of:

- (a) X% of the single premium paid; and
- (b) the Policy value

where X% is as follows:

### Minimum Maturity benefit (X%)

Policy Term	Plan Options	
	With Highest NAV	With Higher Participation
3 years	100%	101%
5 years	100%	103%
7 years	100%	105%

## Death benefit

We will pay the following in lump sum, if the life assured dies during the plan duration, the higher of

- (a) 100% of the single premium paid; and
- (b) the policy value on the next valuation day following the date we receive notification of the death claim.

Notification of the claim must be within 3 months from the death of the life assured.

## PREMIUMS & PREMIUM ALLOCATION RATE

Minimum Single Premium: USD 5,000

Maximum Single Premium: For Single Premium USD 1,000,000 and above, please speak to your Relationship Banker for more Information

Premium Allocation Rate: 100% of the single premium will be allocated

## FLEXIBILITY

Surrender Benefit: 100% of the policy value is payable, less surrender charge (as applicable)

# Key Product Information (Contd.)

## FEES & CHARGES

Bid-Offer Spread:	There is no bid-offer spread
Administrative Charge:	There is no administrative charge
Asset Management Fee:	The insurance product does not have any asset management fee. For potential index fee, please refer to the Index details.
Surrender Charge:	The surrender charge will apply to full surrender, please see the next page

## POLICY & ISSUANCE GUIDELINES

Entry Age of life assured:	Minimum: 18, Maximum: 65 (age next birthday)
Currency:	USD only
Coverage Period:	Up to age 72
Underwriting:	Financial underwriting will be applicable. No medical underwriting is required
Third Party Payment:	Allowed

# When will you not receive the benefits of this plan?

There are certain situations when benefit pay-outs will not be provided under this plan.

## Suicide

If the life assured dies due to suicide, while sane or insane, within 1 year from the date of policy issuance, we will only pay the policy value calculated on the next valuation day following the date we receive notification of the claim. The policy will then be terminated.

## Pre-existing condition

If the life assured dies due to a pre-existing condition within 12 months from the date of commencement of the policy, we will only pay the policy value calculated on the next valuation day following the date we receive notification of the claim. The policy will then be terminated.

For a full summary of exclusions and conditions, please refer to the policy terms and conditions.

# Surrender

You may surrender your policy in full at any time after your policy is in force.

The surrender will only be effected after we calculate the policy value on the next valuation day following the date we receive your surrender application. The calculated policy value will be the surrender value payable.

## What is the effect of early surrender?

Buying a life insurance policy can be a long-term commitment. If you surrender the policy early, this will usually involve high costs and the surrender value you will receive may be less than the total premiums you have paid.

The following surrender charges will be applicable to the surrender value:

Policy Year	Surrender Charge on General Account Value		
	3 year term	5 year term	7 year term
1	5%	5%	5%
2	3%	3%	3%
3	2%	2%	2%
4	NA	2%	2%
5	NA	2%	2%
6	NA	NA	2%
7	NA	NA	2%

In the addition to the above, a surrender charge of 20% is applied on the Index Participation account value.

# Things to note

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## **What happens if you surrender the policy early?**

If you surrender your policy, you may lose a part of the premium paid. This is because the surrender value you receive may be less than the total premium paid.

## **What is the worst case scenario that may happen during the policy term?**

In the event of an unfavorable index development and the value of the individual index participation is zero, the total surrender value you receive equals the individual reserve only subject to surrender charges.

At maturity, in case of unfavorable index development, the lump sum payment you receive equals the minimum guaranteed benefit.

## **When will the policy be terminated?**

Your policy will terminate on the earliest of the following dates:

- (a) When we receive notification of a claim; or
- (b) When the policy matures, or is surrendered.

We may at our discretion terminate the policy at any time, if such termination is required:

- (a) Pursuant to any applicable law (or any changes thereof); or
- (b) Due to closure of index.

Under such circumstances, we will pay you the following as lump sum:

The policy value on the next valuation day following the date we notify you about the termination of the policy.

## **Important Notes**

This marketing material is not intended as an offer or recommendation to the purchase of any insurance plan. This plan is underwritten by RAKINSURANCE and is only available through our authorised marketing partner RAKBANK. It does not have regard to your financial situation, specific investment objectives and any of your particular needs. Kindly obtain the required product disclosures and seek advice from a financial adviser before making a commitment to purchase this plan. Investments in this plan are subject to investment and market risks. The value of the units may rise as well as fall. Past performance is not necessarily indicative of future performance and the performance of the Index is non-guaranteed. A potential investor should read the Policy Terms and Conditions before deciding whether to subscribe for the Product. As buying a life insurance policy is a long-term commitment, an early termination of the policy usually involves high costs and the surrender value, if any, that is payable to you may be less than the total premiums paid. It is also detrimental to replace an existing life insurance policy with a new one, as the new policy may cost more or have fewer benefits at the same cost.

This Product summary is for general information only. It is not a contract of insurance. The precise terms and conditions of this insurance plan are shown in the policy contract.

You are responsible for the accuracy and completeness of the information given to us:

- (i) in any application for the policy; and
- (ii) when making any claim under the policy.

You can contact your financial representative for details on the procedures for withdrawing, surrendering or making claims under your policy.

You may also visit our website for information on how to make a claim.

This policy is underwritten by Ras Al Khaimah National Insurance Company P.S.C.

Information shown in this marketing material is for reference only and is correct as of 1st August 2019.



In partnership with



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Our lines are open from Sunday to Thursday 7am to 10pm and Friday 8am to 5pm

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Ras Al Khaimah National Insurance Company P.S.C. is registered in the Insurance Companies

Register of the Insurance Authority of UAE under registration number 7.